



ADVISA

Where leadership lives and people thrive.

ADVISA Leadership Academy

The ADVISA Leadership Academy provides leaders with the knowledge and skills necessary to drive business success. It offers:

- + Cutting edge content
- + Individual Action Learning Projects
- + Comprehensive PI Behavioral Assessment™ training
- + Emotional intelligence assessment and training
- + Customized development plan supported by personalized coaching and manager involvement
- + Focus on creativity, improvement and innovation
- + Peer learning

Lead Well

At ADVISA we believe leadership is an intentional **journey** we take with other **people** to achieve meaningful, desired **results**.

When leadership is done well, people are cared for and challenged to be the best version of themselves so that they, in turn, can set new directions and take new journeys with new people.

“The most successful senior leaders are those who know themselves very well, play to their strengths, and create high performing teams capable of compensating for their weaknesses.”

- Bersin & Associates, Leadership Development Factbook

Program Map

- + Jan. 29, 2019: **Lead Well**
Self-awareness | Building relationships | Begin development journey
- + Feb. 26: **Unlock the People Puzzle**
PI Behavioral Assessment™ for understanding self and others | Bridging differences
Motivating self and others
- + March 26: **Leverage Your Strengths**
Emotional Intelligence | EQ-i® assessment results | Development planning
Generational differences | Employee Engagement
- + April 30: **Engage Others - Build Relationships & Capacity Through Coaching**
Delivering coaching | Asking effective questions | Active listening
- + May 28: **Influence for Results**
Building trust and credibility | Articulating value of ideas | Effective positioning
Assessing needs of others | Methods for gaining agreement
- + June 25: **Engage and Change**
Technical and adaptive change | Change implementation planning | Individual
change process
- + July 23: **Link Strategies and Tactics**
Tools to toggle between strategy & tactics
- + August 20: **Put the Pieces Together**
Planning for next steps | Program takeaways
- + 2 hrs. of personalized coaching on an individual development plan and
Action Learning Project



To register or learn more,
contact

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